

Public Sales Training Courses - Summer 2019

Public Sales Training for Sales People and Sales Managers at all levels that Builds Self-confidence and Transforms Sales Performance Results



“learning and development success”

Public Sales Training Courses – Summer 2019!

Public Training Courses Open to Professional Individuals from Any Organization

Due to continued demand, we are offering the following public sales training courses:

For Sales People:

Sales Negotiation Skills (2 Day)

5-6 Aug 2019 Dubai, UAE

19-20 Aug 2019 London, UK

26-27 Aug 2019 Glasgow, UK

Key Account Management (2 Day)

2-3 Sept 2019 Dubai, UAE

9-10 Sept 2019 London, UK

16-17 Sept 2019 Glasgow, UK

For Sales Managers:

Sales Management Essentials (2 Day)

7-8 Aug 2019, Dubai, UAE

21-22 Aug 2019, London, UK

28-29 Aug 2019 Glasgow, UK

For All Sales Levels:

Presentation Skills (2 Day)

4-5 Sept 2019 Dubai, UAE

11-12 Sept 2019 London, UK

18-19 Sept 2019 Glasgow, UAE

The Whole Thing reserves the right to alter dates, content and venue for each course with reasonable notice.

Over 1,000 similar others have attended these courses over the last 9 years - previous delegate reaction below.

Certification

All courses are CPD Certified with the award equivalent to 6.5 hours of CPD per day

Expert Facilitation

Simon Wallace | <https://www.thewholething.net/simon-wallace/>

Simon has over 30 years of international commercial leadership expertise selling across the UK, Europe, Middle East, Africa and Asia regions with significant sales success at all levels!

Course Fee (Per Delegate)

UK: Glasgow @ £650 + VAT; London @ £750 + VAT

UAE: Dubai @ AED3,000 + VAT

Discounts are available for multiple delegate bookings and for those booking on the complete sales development pathway. Further details upon request.

BOOK NOW

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Email us, we'll call you right back.

sales@thewholething.net



This fee includes all training materials, lunch and refreshments at a venue carefully selected to ensure that arrangements are ideal and meet our high standards.

Places are limited to 12 per course

Don't miss this opportunity to experience the training that is repeatedly requested by our major international clients such as Portmeirion Group Plc, Petrofac Plc, Bridgestone, GAC, Pritchitts, Al Futtain Group and many more.

Previous delegate reaction

"The course was an eye opener"

"I enjoyed the activities. No one was left behind, everyone was engaged"

"This was an excellent workshop and the tutor shared a deep understanding and knowledge of the subject making it so enjoyable"

"Enjoyed the video recording – something very different. Tells you the truth"

"That is the type of instructors that you need. Very helpful, knowledgeable, clear, patient, interesting and friendly"

Video Testimonials

The Whole Thing YouTube Channel

<https://www.youtube.com/channel/UC2n9UP5P9iHVpcEWz3kFTLA>

The Whole Thing Gallery (Selected Projects)

<https://www.thewholething.net/gallery/>



Driving Wealth • Sharing Knowledge • Worldwide

Business Growth | Leader Growth | Team Growth
Employee Growth | Advance Growth | Growth Club

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