



شركة بردويل المتخصصة - قطر ذ.م.م.

Bardawil Specialities - Qatar W.L.L.

PRODUCTS

Concrete repair
Flooring
Coatings
Waterstops
Sealants
Waterproofing
Grouts
Adhesives
Construction silicones
Structural glazing
Insulating glazing
Spacer Bars
Firestop Sealants
Firestop PU foam
Firestop door seals
Firestop glazing system
Firestop pipe wraps
Firestop pipe collars
Expanded metals
Plastering Accessories
Block Reinforcement
Lintels
Hy-Rib
Geogrids
Geotextiles
Sports Flooring
Joint covers
Bridge joints
Bearing pads
PP fibers
Parking accessories
Wall guards
Corner Guards
Handrails
Architectural Finishes
Wheel stoppers
Speed humps
Floormats

SERVICES

Flooring
Shotcrete
Concrete Repair
Coatings
Grouts & Injection
Post Tensioning
Retained Earth
Stamped Concrete
Decorative Concrete
Waterproofing
Bridge Joints
Geotechnical

Our Ref.: 4676-AA-1310
Date: October 10, 2013

To Whom It May Concern

We employed The Whole Thing to help our commercial, technical and operational team improve profitability as we continue to grow in a very competitive construction market in Qatar.

Their experienced consultative approach meant that we enjoyed a sales negotiation skills training that was relevant and directly targeted the behaviours that we felt were a priority for us to improve.

We were really pleased with their facilitation and the results from this training course. The feedback from those attending was excellent and all agreed that the outcome was a big help to them. The role play, video and replay sessions were enjoyed most as these proved to be really insightful, reinforcing as well as a lot of fun.

We would not hesitate to recommend The Whole Thing to help any organization or individual looking for help with sales improvement and look forward to working with them again very soon.

Yours faithfully

Amin Adib Mahmoud
General Manager

BARDAWIL SPECIALITIES QATAR W.L.L.



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